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Queen of the Road

Diana M. Evans



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Queen of the Road

Diana M. Evans

Queen of the Road Diana M. Evans

Author Evans, young, hardworking, and successful, provides here the systematic manner in which she goes about earning her living as an on-the-road saleswoman, or sales representative. Covers becoming a rep that people will call again, and again, cold-calling, setting appointments, writing orders, customer service, and other topics.

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